



Workshop “Save the Data”

Eva Heralic (NTT DATA)
Vice President Cybersecurity Sales AT

Christian Koch (NTT DATA)
Senior Vice President Cybersecurity –
Innovations & Business Development

Dr. Christoph Hönscheid (NTT DATA)
Vice President Cybersecurity – Data & Devices

Thomas Krüger (Rubrik)
Senior Executive

Introduction to NTT DATA



Ranked in the **Top 10*** IT Services Providers by revenue in 2022



30 billion USD** in total revenue



190,000+ employees worldwide



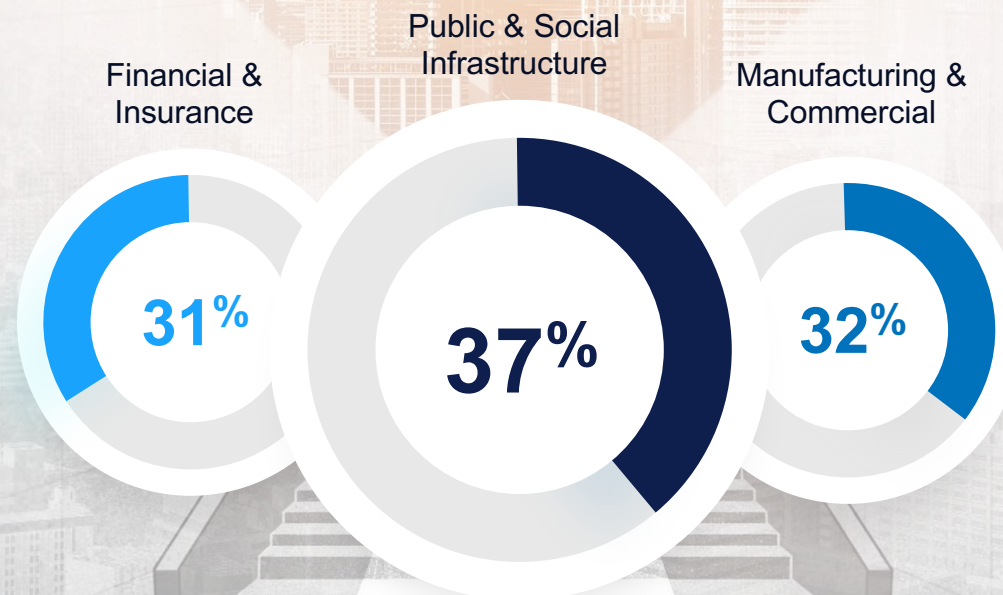
Global presence in **80+ countries & regions**

*Source: Gartner®, "Market Share Analysis: IT Services Worldwide, 2022"— June 2023

© 2023 NTT DATA, Inc.



Global Revenue by Industry



Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research and advisory organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.

Highlights of NTT DATA Cybersecurity



Recognition

#2

by revenue in Gartner® Market Share Analysis:
Managed Security Services, Worldwide, 2022

*Source: Gartner® Market Share Analysis: Managed
Security Services, Worldwide, 2022 – Published May 2023

Major Contender

in Everest Group's IT Security Services PEAK Matrix®
Assessment 2022 – North America and Europe

*Source: IT Managed Security Services (MSS)
PEAK Matrix® Assessment 2022 – July 2022



Global Partnerships

132

Partners & solutions suite
support with strong partner
ecosystem

37,400+

Vendor certifications

40%+

Global Threat Intelligence –
Analytics of over 40% of the global
internet traffic in NTT backbone



Community

7,500+

Global Cybersecurity
specialists

350+
























Local Cybersecurity
specialists in DACH



NTT DATA's Cybersecurity Services

Provide integrated security services from strategy to operations and incident response on a global scale.



Consulting Services	Technology Integration	Unified Managed Detection & Response	Crisis Response	
				
Security Architectures	Infrastructure Security	Endpoint Security	Data Security	Ethical Hacking
				
Governance, Risk & Compliance	Applications Security	Cloud Security	Identity & Access Management	OT / IIoT Security
				
Emerging Technologies	SOC Solutions	Threat Management	Anti Fraud	Physical Security
				
End2End	Specialization	Experience	Global Services	
				

The Motivation for Cyber-Crime



**Extortion
via Ransomware
or DDoS**

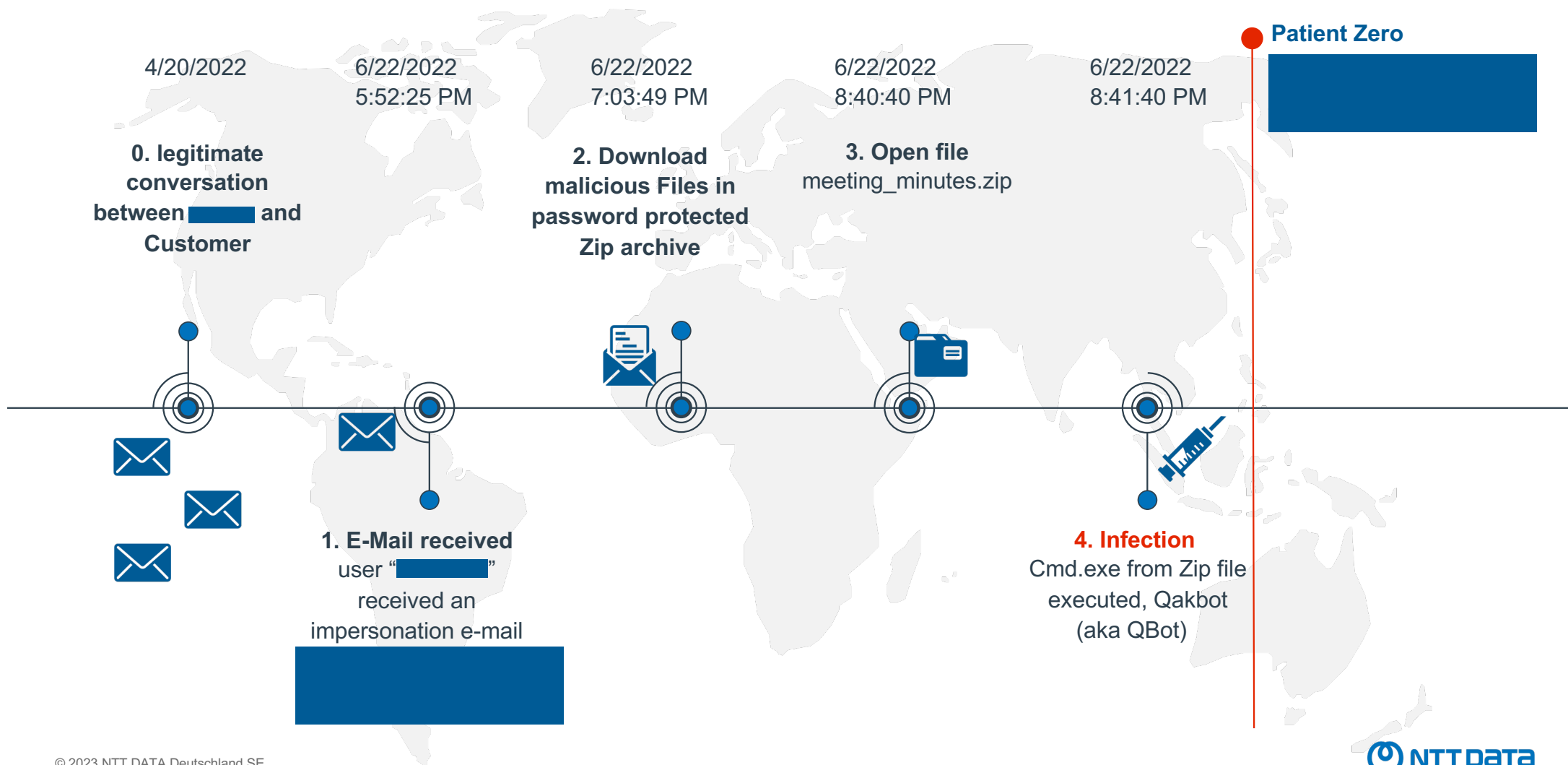


**Theft of
Intellectual Property**

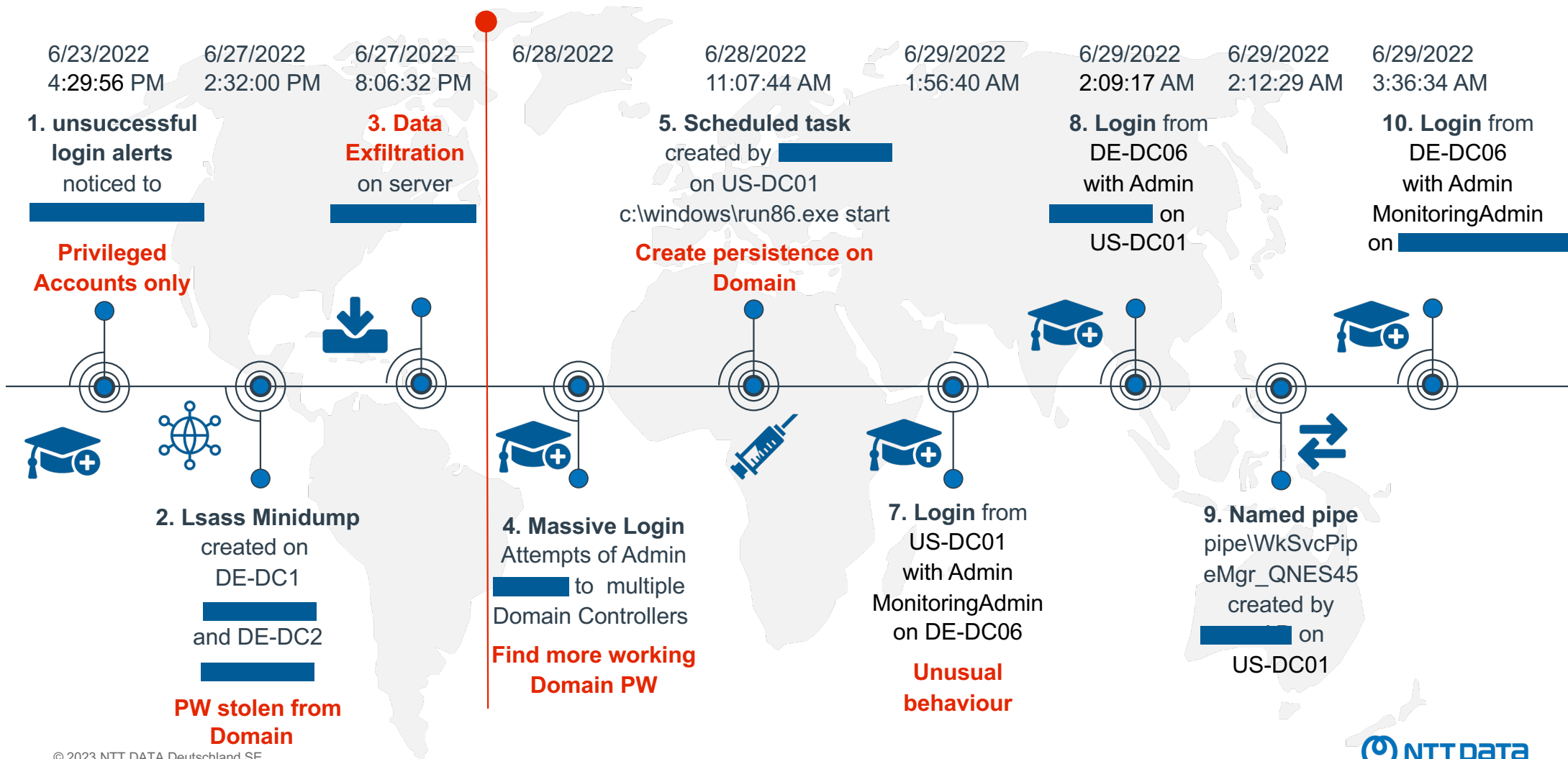


Sabotage

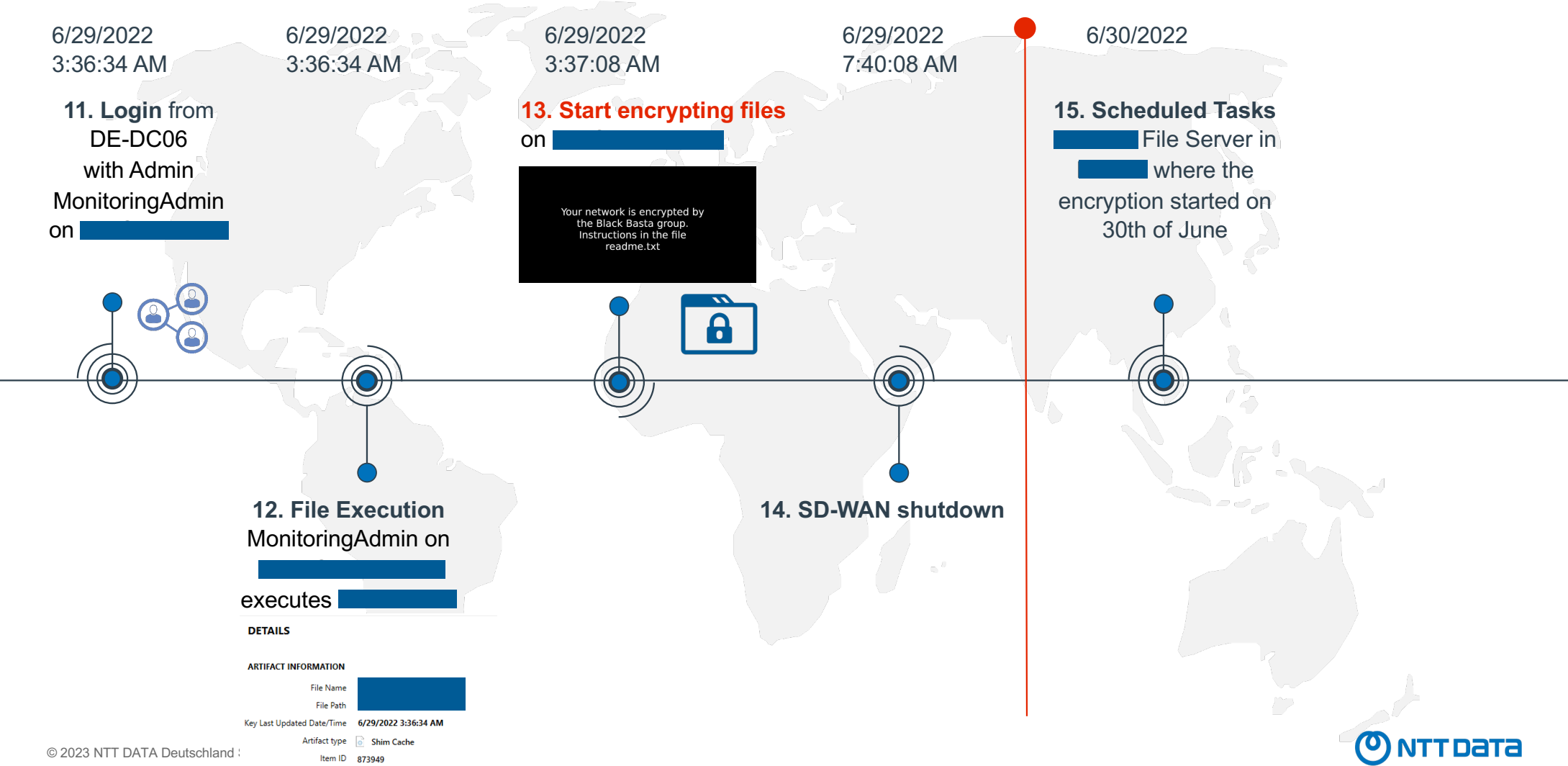
Timeline – Ransomware Entry Point



Timeline – Ransomware Lateral Movement



Timeline – Ransomware Encryption



Are you prepared for an incident?

Questions in Case of a Cybersecurity Incident



Would 6 hours of recovery time per server be sufficient in the event of a cybersecurity incident?

Is your backup system still up and running?

Are your backups free of infection?

Do you have spare hardware on stock?

Key learnings from more than 1000 Cybersecurity incidents

01

It will be worse than you think and expect

02

Be prepared and train different scenarios

03

Educate cybersecurity and IT staff in multiple situations

04

Use technology that really helps you being more efficient

05

Start with cybersecurity automation as soon as you can

06

Only a global partner like NTT DATA can support you in a Cybercrisis



Your Contact in Austria

Eva Heralic
Vice President Cybersecurity AT

M: +43 660 574 37 27
Eva.Heralic@nttdata.com

