

als Enabler für Data Governance, Self-Service und Al

Data Excellence Konferenz 2025

Wien, 2025-04-10

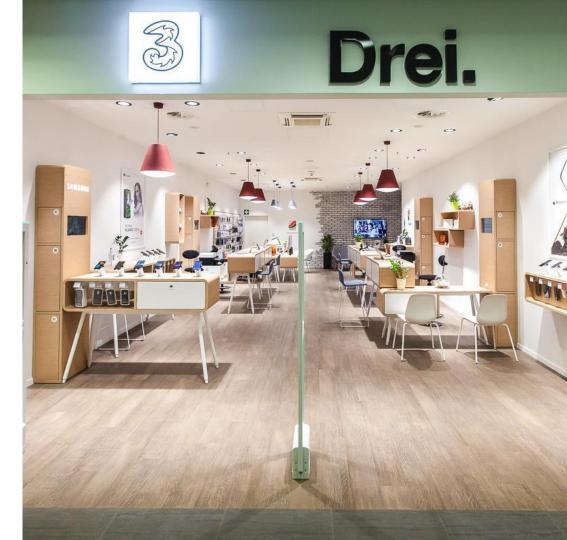
Drei. Macht's einfach.



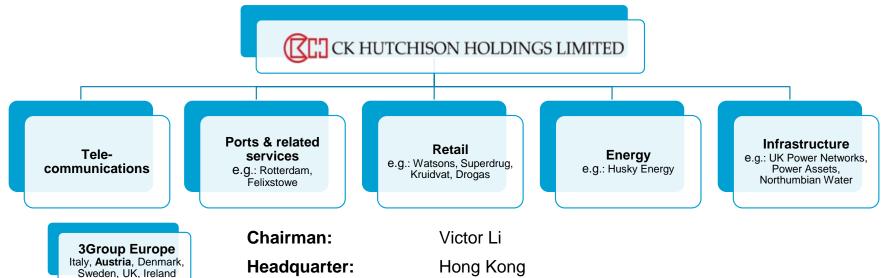
- 1. Who are we?
- 2. Before & After Data Virtualization
- 3. S Areas of Improvement (with Informatica)
- 4. Things for the future (with Denodo & AVDM)
- 5. **3** Things we learned



Who are we?



CKHH - CK Hutchison Holdings Ltd.



Hong Kong & Macau

Indonesia, Vietnam, Sri Lanka **Trading centre:** CKHH is listed on the HK stock exchange

about 300,000 in over 50 countries (December 31, 2023) **Employees:**

Structure: Conglomerate of 5 core businesses

40.2 mio customers within Europe (December 31, 2023) customers:

Revenue Group: HK\$ 77,925 mio (about € 9.36 billion) in Europe (Dec 2022)

Drei: Everything from a single source.











Solutions



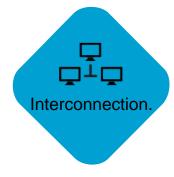
Drei Business: Ideal Solutions for corporate customers.



Individual tariffs for small, medium and large enterprises incl. Mobile Device Management.



Mobile and fixed linesolutions support efficient work in the office and on the go.



The connection of individual enterprise locations enables efficient and secure cooperation; campus networks for enterprise locations.



M2M/ IoT solutions for new business areas, Digital Signage, **Data Analytics**.

Drei Business: Ideal Solutions for corporate customers.



Drei Support of IT-Infrastructure; Cloud and Enterprise Filesharing



E-Card-Connection and complete individual solutions, e.g. for pharmacies and medical doctors.

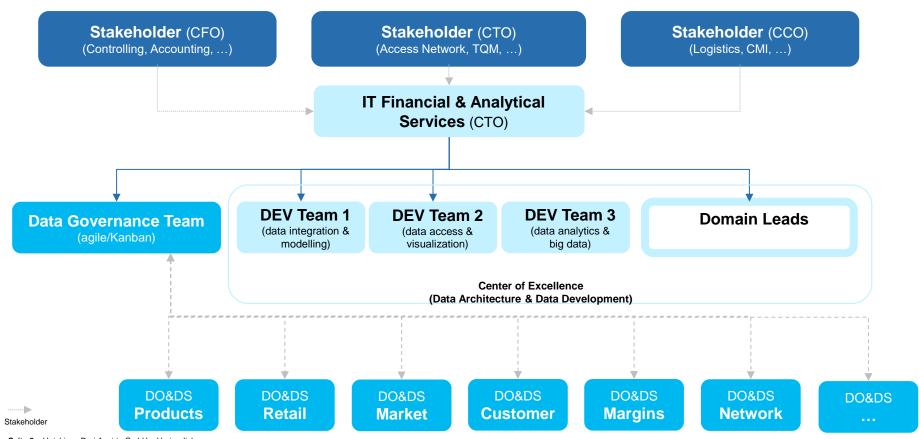


Individual consultation from the first SIM-Card.



Competent, friendly, flexible and in proximity.

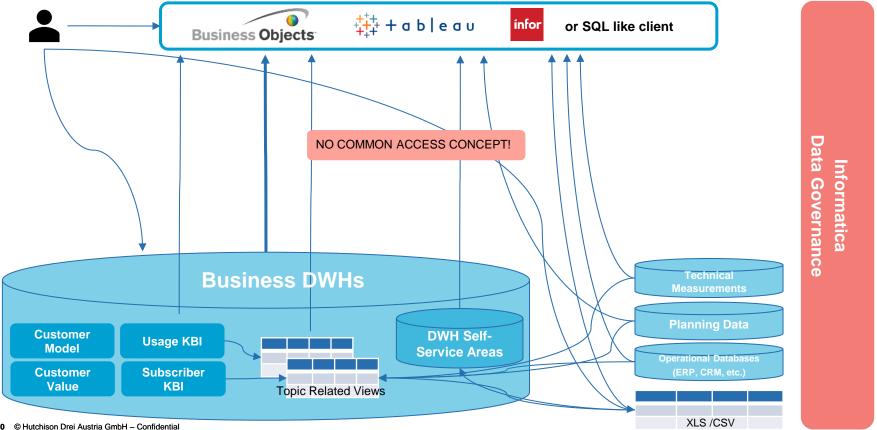
Organizational embedding for data analytics.



Before & After Data Virtualization



Before (2021): Data access handled individually



Virtual Data Access Layer: Why?





Faster time to access our data



Centralized control of data query executions



Reducing data replication



Meet security, **Privacy & Audit requirements**

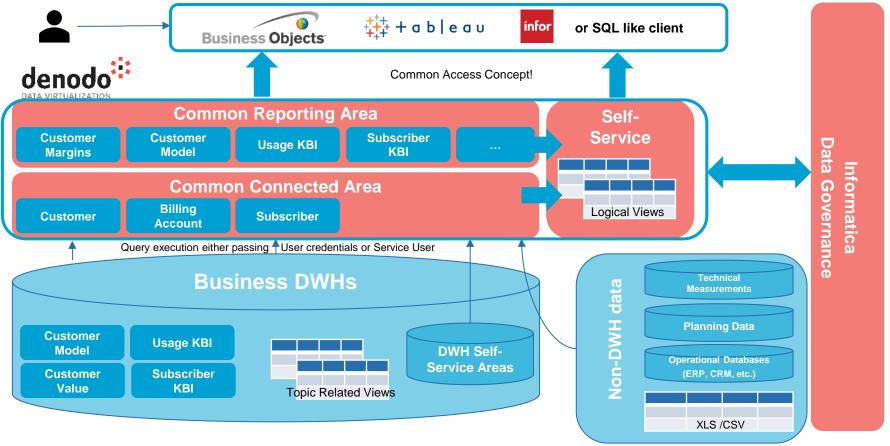


Support Data Governance



Enables to access and understand new data sources

Now: Centralized Access to Data

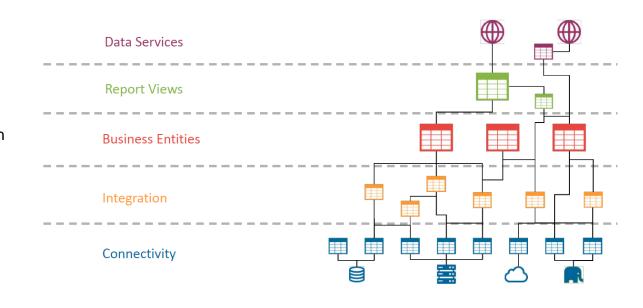




Areas of Improvement

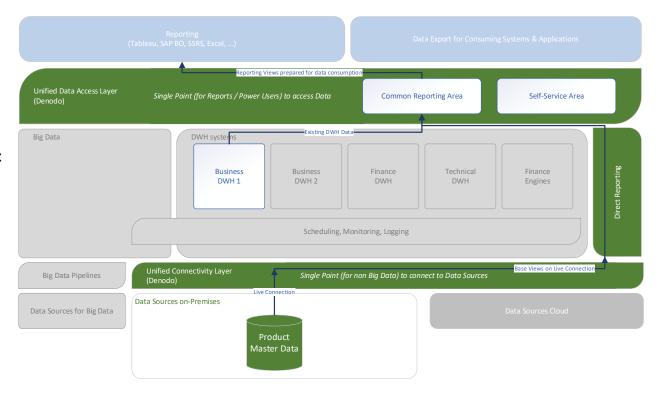


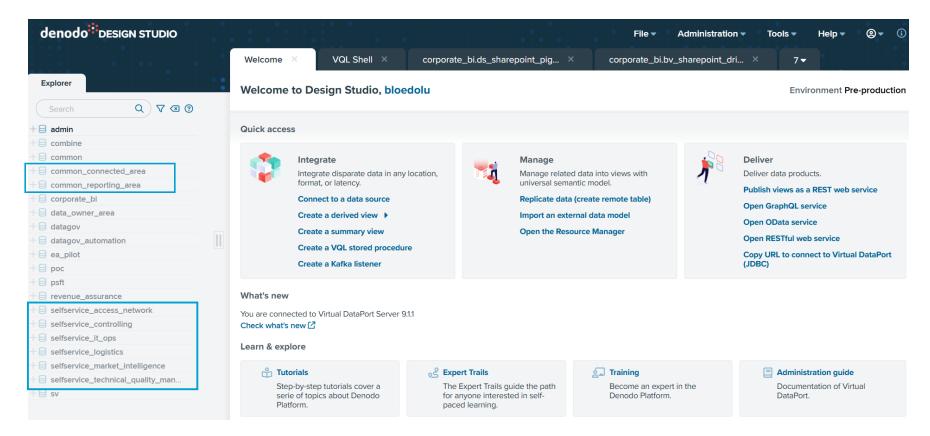
- **Repository** of data sources
 - Re-usability once connected
- **Layered Data Architecture**
 - From Source to Consumption
- Last mile transformation to match data consumption / reporting tool needs
- Rapid prototyping with interface views



"New tool in our toolbox"

- Mix DWH & Live Data
- Improve File Integration
- Improve combination of different data sources
- Use Virtualization on "both ends"
- Slowly remove direct access to DWH

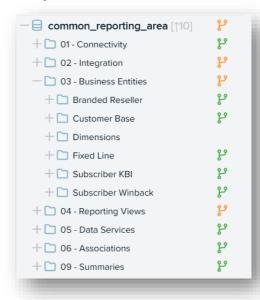




Repository of data sources



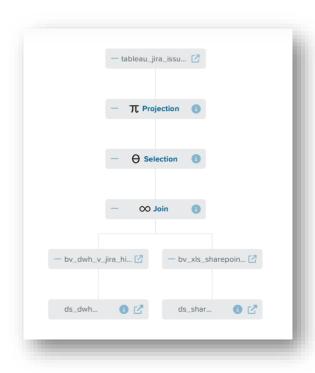
Layered data architecture



Last mile transformation

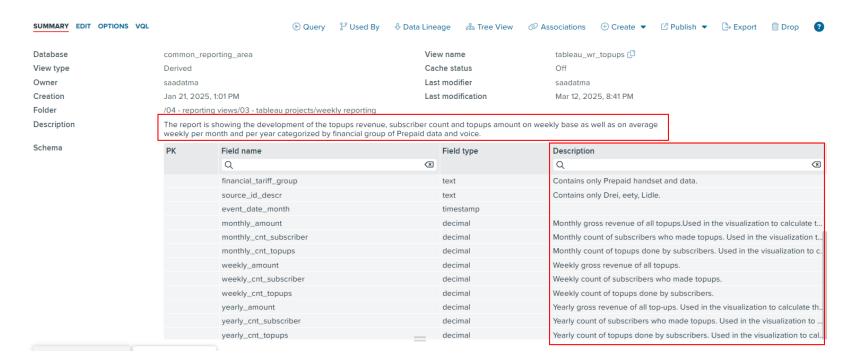
```
common_reporting_area [10]
                                    وع
+ 1 01 - Connectivity
+ 🗀 02 - Integration
+ 1 03 - Business Entities
- 04 - Reporting Views
  + □ 01 - PIM
  + □ 02 - SDM
  - 03 - Tableau Projects
     + 1 360
    + Accounting and Reporting
    + Alternative Brands Reporting
     + Credit Check, Fraud and Coll...
     + Data Governance
     + Digital Receipts
     + Digital Touchpoint
     + DWH OPS
    + Teedback Analysis Tool
     + □ IT OPS
     + D Jira Reporting
    +0
                                    ೭೨
    + Margin Enterprise Dashboard
```

Transparent data lineage & execution trace

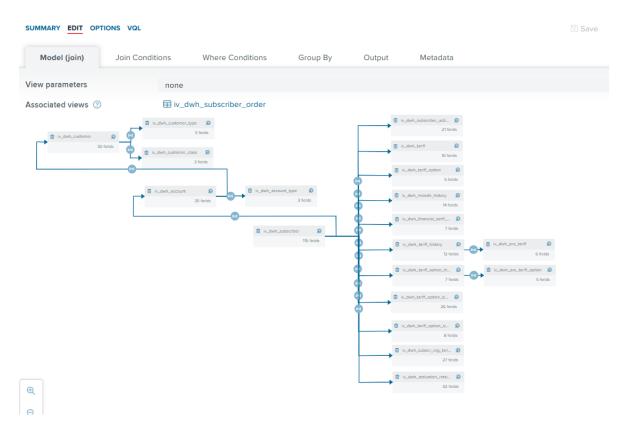




Central (and cascading) definition of object & column descriptions



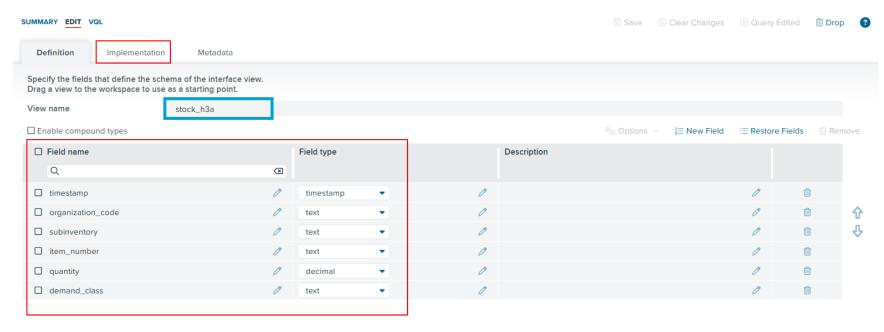
Low-code options for building objects



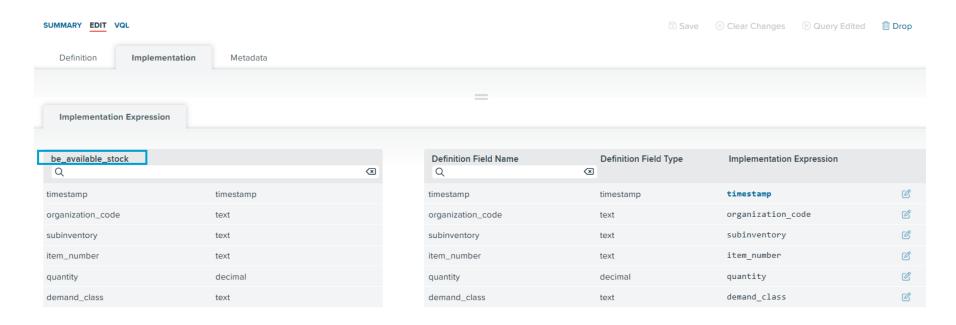
- SQL-like syntax
- Improve File Integration
- Improve combination of different data sources

```
SUMMARY EDIT OPTIONS VQL
VQL options
☐ Export dependencies ☐ Include view statistics
Oppose proper property of the Control of the Contro
             # Generated with Denodo Platform 9.1.1.
              DROP VIEW IF EXISTS tableau dt cs contacts CASCADE;
             CREATE VIEW tableau dt cs contacts
                       FOLDER = '/04 - reporting views/03 - tableau projects/digital touchpoint'(
                                date(description = 'Date when interaction with a customer occured.'),
                                item_type(description = 'Type of interaction (call, written item, ...)'),
                                channel(description = 'Channel through which the interaction happened (email, letter,...)'),
                                customer class(description = 'Customer class (Consumer, SE, Internal, ...)', sourcetypeid = '12'),
                                number of contacts(description = 'Number of interactions')
                       SELECT common connected area.bv xls cs contacts.date AS date,
                                       CASE WHEN (common connected area.bv xls cs contacts.itemtype = 'schriftliche Kundenanfrage') THEN
                                                  'Written Inquiries'
                                       ELSE
                                                 common connected area.bv xls cs contacts.itemtype
                                       common_connected_area.bv_xls_cs_contacts.kanal AS channel,
                                       CASE WHEN (common connected area.by xls cs contacts.segment <> 'Consumer') THEN
                                                 upper(common connected area.bv xls cs contacts.segment)
                                       ELSE
                                                  'Consumer'
                                       END AS customer class,
                                       common_connected_area.bv_xls_cs_contacts.cnt AS number_of_contacts
                       FROM common connected area.bv xls cs contacts
                       WHERE date >= trunc(addyear(CURRENT DATE (), - 2), 'YEAR');
              ALTER VIEW tableau dt cs contacts
               LAYOUT (bv_xls_cs_contacts = [199, 80, 200, 200]);
```

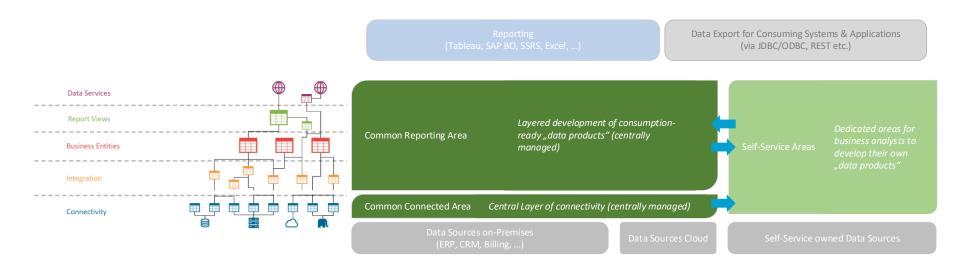
Rapid prototyping with interface views



Rapid prototyping with interface views



Summary of translating our central & self-service development to the layer architecture

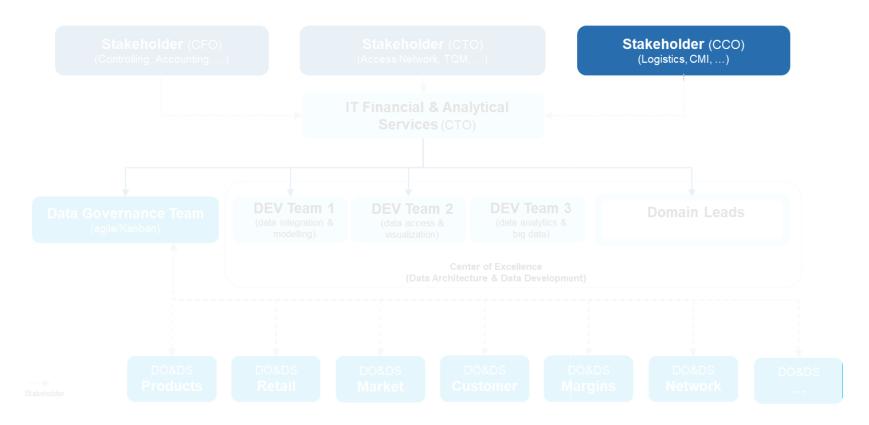


2 - Improve Self-Service

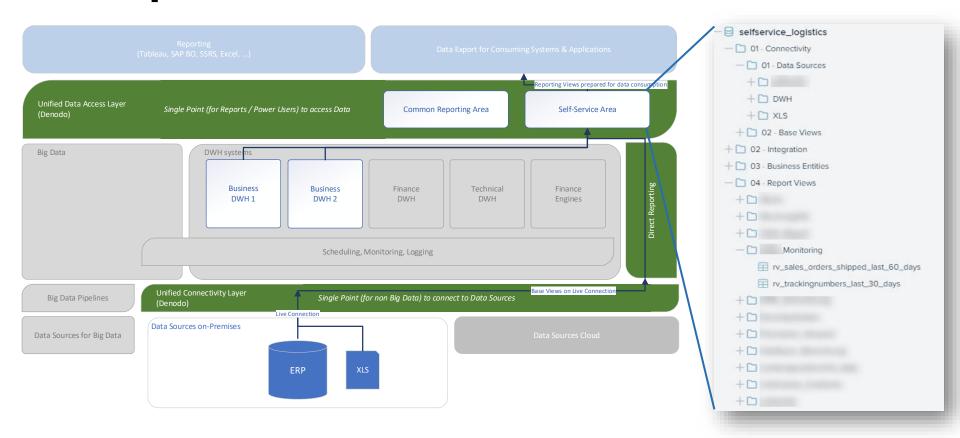
- Offer platform to connect to a central repository of data sources
 - If infrastructure changes are needed, this is a one-time effort (e.g. Cluster, Database or Network changes)
- Move away from combining sources in reporting tools
 - or exporting data excerpts only to combine it in tools users have "control over" (e.g. Excel, Access etc.)
- Prepare once use with whatever interface most convenient
 - REST, ODBC, JDBC etc.
- Empower friendly (power) users to build their own data products
 - While getting best practices & architecture support from a central team



2 - Improve Self-Service



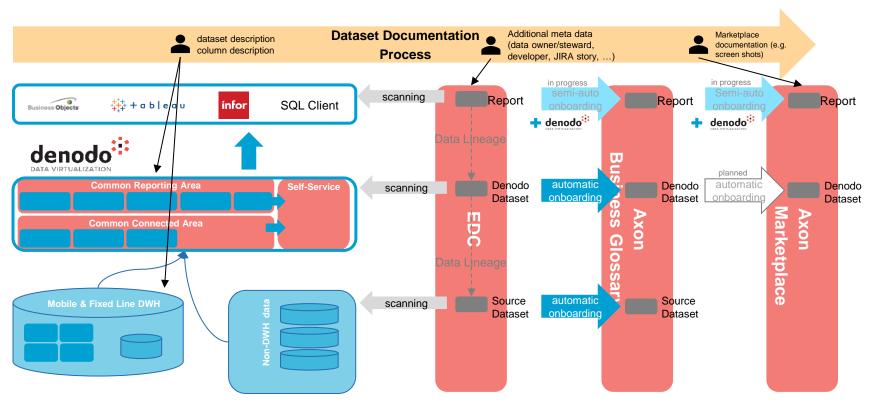
2 - Improve Self-Service



- Slowly **reducing** the amount / need for **shadow reporting**
 - "Just give me the data, I will continue in Excel"
- **Involve** more data analysts in the **data governance processes**
 - Data assignment, Data description, Data access
- Improve data lineage information & metadata descriptions
 - Including Denodo information in our Enterprise Data Catalog (and vice versa)
 - Making use of inheriting descriptions from source to report views



Data Virtualization and Data Governance integrated under one architecture

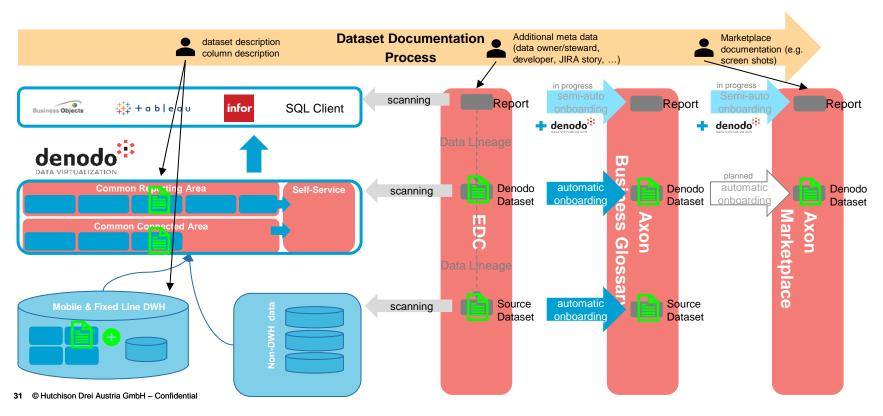


- Documentation of datasets is crucial to our Data Governance guidelines (knowledge management)
- No dataset leaves the "factory" without being documented (dataset & column description)

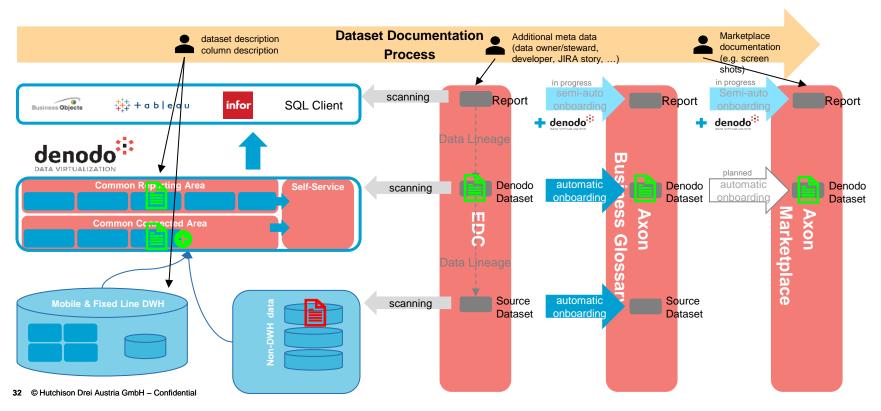
Challenge:

- Documentation to be available not only in source system, but wherever and from whomever (meta) data are consumed (DWH, Denodo, Enterprise Data Catalog, Business Glossary, Data Marketplace)
- How to ensure documentation of datasets coming from source system not obliged for Data Governance standards?
- How to ensure non-DWH developers in the business areas to document their

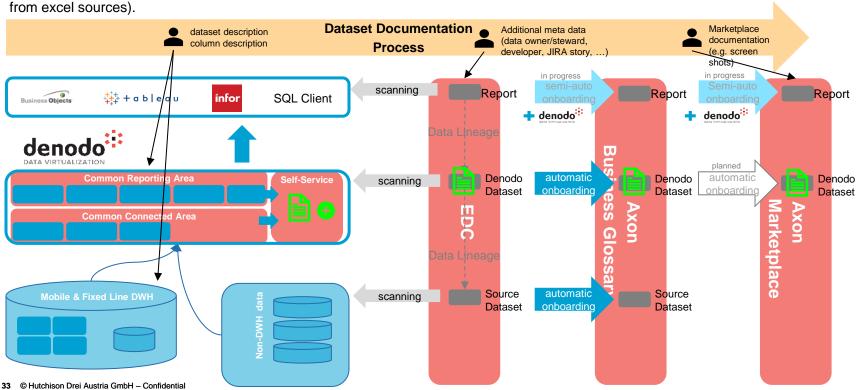
Dataset and column descriptions automatically available on all levels and applications.



Denodo provides the possibility to document datasets from sources not included under Data Governance guidelines.



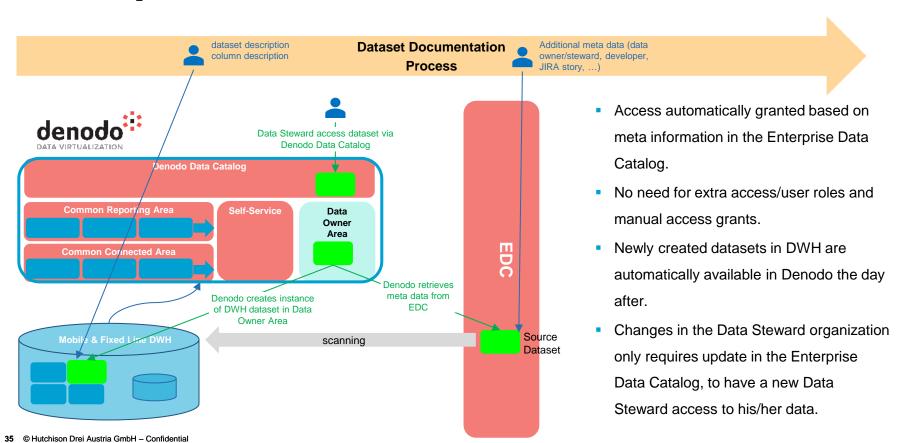
Denodo enables also **non-DWH developers in Self-Service area** to document their **dataset creations** and even **manual data inputs** (e.g.



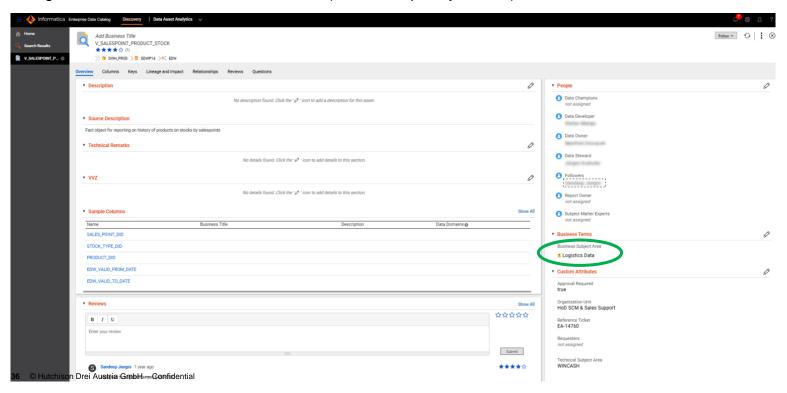
Every data steward obviously needs access to the data they are responsible for (= subject area)

Challenge:

- 22 subject areas, 17 data owner, 17 data stewards, 22 data stewards
- > 2,000 reporting views currently assigned to subject areas
- Goal: Highly automated/low maintenance solution
- User friendly possibility to consume data, even for employees who are not heavy data consumer

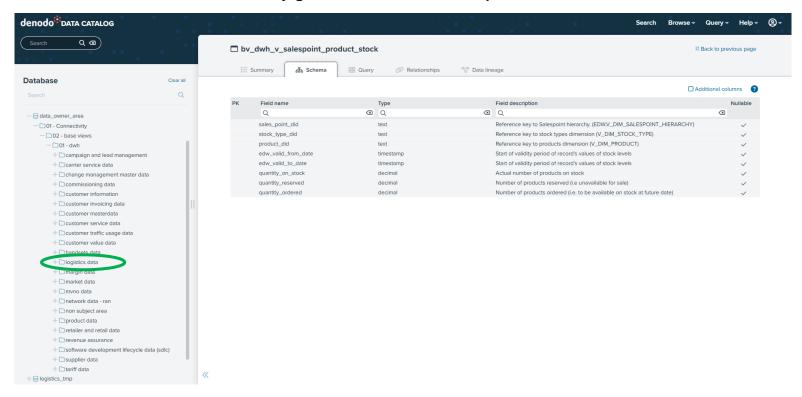


Assignment of data owner & data steward (= ownership/subject area) to a data set



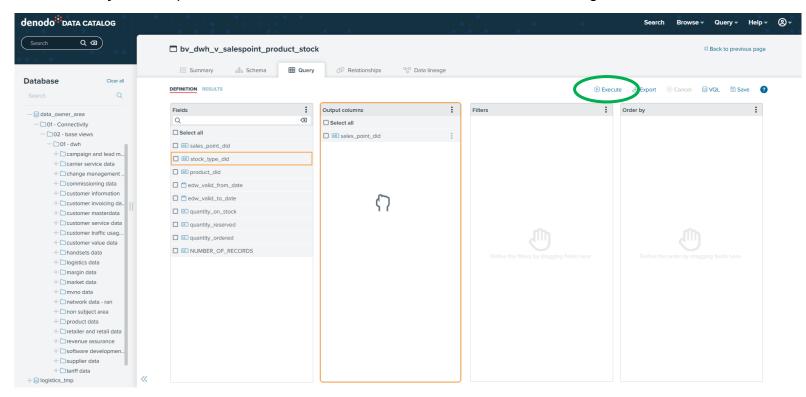
3 - Improve Data Governance

Data Steward's access automatically granted in Denodo to newly created datasets in DWH



3 - Improve Data Governance

User friendly consumption of data for Data Stewards in the Denodo Data Catalog



DATA CONSUMERS















Intelligent Data Management Cloud™

DISCOVER & UNDERSTAND

ACCESS & INTEGRATE CONNECT & AUTOMATE

CLEANSE & **TRUST**

MASTER & RELATE

GOVERN & PROTECT

SHARE & DEMOCRATIZE





DATA INTEGRATION & ENGINEERING



API & APP INTEGRATION



DATA QUALITY & OBSERVABILITY



MDM & 360 **APPLICATIONS**



GOVERNANCE, ACCESS & PRIVACY



MARKETPLACE

Al-Powered Metadata Intelligence & Automation

Connectivity

Metadata System of Record

DATA SOURCES





























Real-time / Streaming Sources

Intelligent Data Management Cloud™



Data Governance & Catalog

Understand and Govern

Govern both data and Al models to help ensure trust



Data Marketplace

Share and Democratize

Package data assets & Al models for consumption



Data Quality & Observability

Cleanse and Trust

Identify, resolve anomalies & issues to grow data pipelines



Data Access Management

Protect and Comply

Secure and share data responsibly for proper use

ONE Metadata Repository



Data Governance

CAPABILITIES

Business-focused Information Consumption and Management

- Intuitive Relationship Visualizations of governance artifacts and the associated business impact to effectively manage and operate governance programs
- Multi-Language for Global rollouts with support for 6 languages
- · Customizable and Personalized Dashboards
- Customizable experience by persona
- Multi-hop graph-based searches to browse and navigate complex relationships

Collaboration

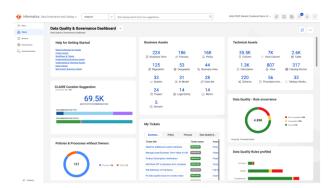
- Crowd-sourced knowledge for continuous feedback, ratings, certifications
- Governance and Technical Asset Ratings to increase trust and confidence
- Discussion Threads for informal interactions/clarifications
- Workflows and Ticket management for structured interactions

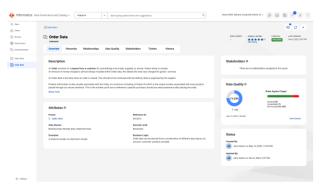
Automation and Integrations to accelerate business insights

- Quality overlays for Business and Technical Lineage to improve understanding and accelerate Quality Coverage
- Data Quality Self Service using NLP-based Rule generation

CLAIRE®

- Intelligent Glossary Associations to effectively enrich scanned assets with business context
- Centralized dashboard to review and manage CLAIRE generated Glossary Associations and Classifications
- Data Quality Automation to assess sources against enterprise standards





Data Catalog

CAPABILITIES

Advanced Scanners and Curation

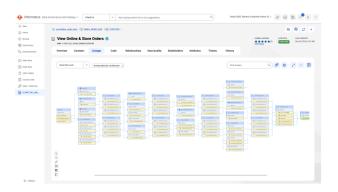
- Broadest metadata coverage across all key ecosystems: Snowflake, Microsoft, AWS, Google, SAP, Oracle and Salesforce/Tableau and more
- Advanced Scanning capabilities include extracting data lineage from Stored Procedure Scanning, Python Code Scanning, and Embedded SQL in Data Pipelines
- Bring your own metadata with extendable Custom Scanner Framework
- Bulk Curation to eliminate human task and accelerate data labeling and glossary association outcomes
- High-granularity Sensitive Data Classification for visibility, tracking and reporting

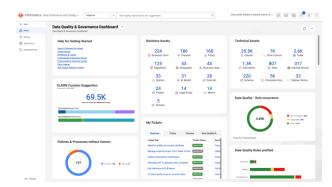
CLAIRE®

- 225+ Pre-built based Data Elements like national IDs, dates, locations, names
- Classification builder to create custom classifications
- CLAIRE generated classifications
- Aggregate elements into entities to classify and discover business entities

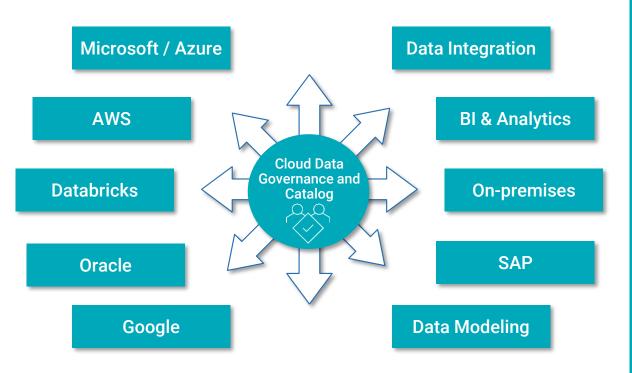
Lineage

- Automated Column-Level Lineage. views with business overlays including Data Quality, Policies, Glossaries, and Processes
- Advanced lineage scanning including parsing transformations hidden in SQL code, ETL/ELT code, Python Code, BI Tools and more
- Detailed Impact Analysis reports for both upstream and downstream changes





Broad & Deep Metadata Connectivity



Advanced capabilities

- Automated extraction of granular metadata on Table and Column level from complex enterprise systems
- Advanced parsing of source code from multi-vendor sources
- Dynamic code support and proper parameters values tracking based on custom catalog tables and operational metadata for selected catalog sources
- Incremental metadata scan support for selected catalog sources
- Metadata extraction from other catalogs
- Serverless metadata scans for selected sources
- Automated metadata synchronization from selected IDMC services with the catalog
- Rule-based and automated inferred lineage

Metadata Scanners Coverage

| Area | Support |
|----------------------|---|
| AWS | AWS S3 Redshift AWS RDS (Oracle, MS SQL Server, PostgreSQL and MySQL) DynamoDB+ AWS Glue Athena |
| Microsoft | Azure SQL DB Azure Synapse Azure ADLS Gen 2 Azure Blob Azure Data Factory OneDrive SharePoint Cosmos DB+ PowerBI SSAS SSRS Fabric Data Warehouse Fabric Lakehouse Fabric OneLake |
| Google | Google BigQuery Google Cloud Storage Google Looker |
| Oracle | Oracle ADB Oracle Cloud Object Storage Oracle Golden Gate OBIEE Oracle Data Integrator |
| Catalogs | Microsoft Purview Apache Atlas Databricks Unity Catalog AWS Glue |
| DW | Snowflake DW Databricks Delta Lake Apache Hive/HDFS SingleStore+ |
| On-Premises | Oracle Microsoft SQL Server IBM DB2 z/OS IBM DB2 LUW MySQL Teradata PostgreSQL JDBC IBM Netezza ⁺ MongoDB Kafka Local/Shared Filesystem SFTP Windows Share/CIFS Sybase ASE ⁺ Sybase IQ ⁺ MariaDB MySQL Apache Cassandra ⁺ |
| SAP | SAP BW SAP BW/4HANA SAP ECC SAP S/4HANA SAP HANA DB SAP Analytics Cloud SAP Datasphere SAP SuccessFactors |
| Applications | Salesforce Marketo ⁺ Dynamics CRM ⁺ Workday ⁺ Informatica MDM B360 Informatica R360 NetSuite ⁺ |
| BI & Analytics | Tableau Microsoft PowerBI Microsoft SSRS Qlik View Qlik Sense Qlik Sense Cloud Databricks Notebooks IBM Cognos Google Looker Microsoft SSAS Tibco Spotfire MicroStrategy SAP BO OBIEE Microsoft Azure Analysis Services Tableau Cloud |
| Data Integration | Informatica Cloud Data Integration Informatica PowerCenter Microsoft SSIS Talend DI Microsoft Azure Data Factory IBM DataStage dbt Microsoft Azure Synapse Analytics Informatica Developer |
| Data Modelling Tools | erwin Data Modeler SAP Power Designer IDERA ER/Studio Data Architect |
| Accelerators | SAS Base Libraries (Accelerator) SAS Base Programs (Accelerator) IBM Mainframe JCL (Accelerator) |



IDMC Advantages: Multiple drivers for added value...



Designed for Modern Data Architectures

- Data Fabric
- Data Mesh
- Role-based UX



CLAIRE®powered Data Management

- Al-Automated
- Copilot
- GPT Search



Scale Up Your Digital Business

- Consumption / IPUs
- Volume/Performance
- Integrated Tools



Cost Efficient, Unified Approach



Empower Data Consumers

- Al-enabled performance
- No CapEx
- Low OpEx

- Data Democratization
- Access Management
- Last-Mile Delivery





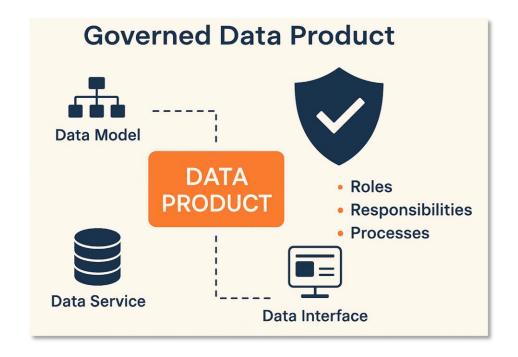
Things for the future



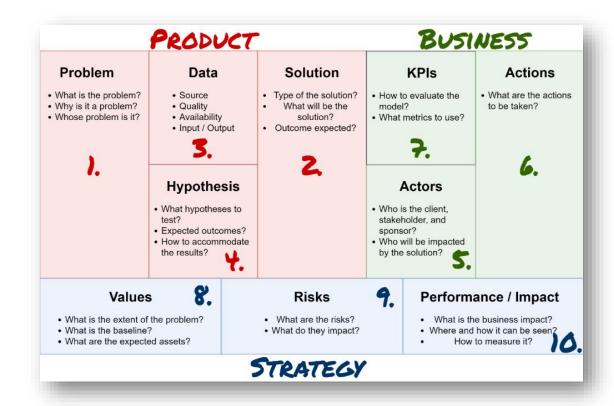
Data Product principles



- A dashboard is not a Data Product
- Data Governance applies on all elements
- A data management plattform is the foundation for data products
- No Data Products without a managed product lifecycle



- Step 1: Definition
 - Using Data Product Canvas

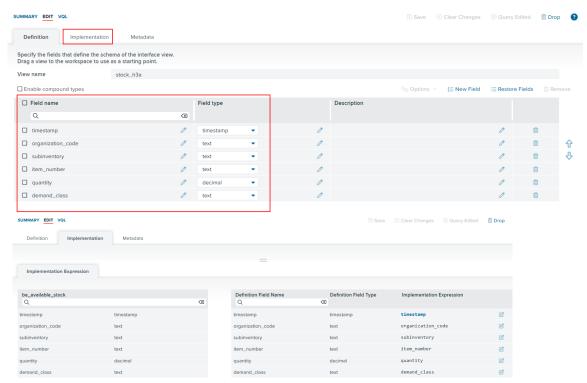


Step 2: Technical Build-Up (decentrally and in responsibility of Data Product Team)



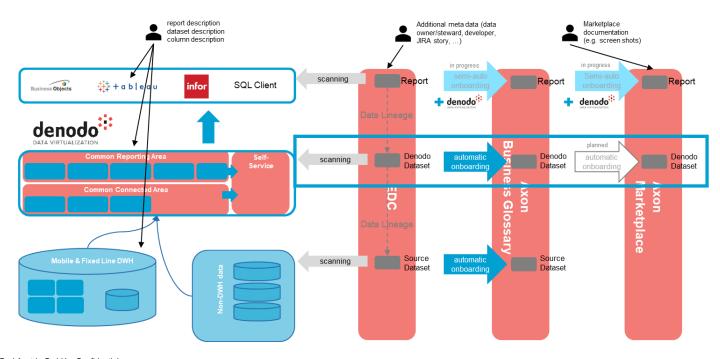
```
SUMMARY EDIT OPTIONS VQL
VQL options
☐ Export dependencies ☐ Include view statistics
• Drop elements before creating them   O Replace existing elements   O Do not replace existing elements
      # Generated with Denodo Platform 9.1.1.
      DROP VIEW IF EXISTS be available stock CASCADE;
      CREATE VIEW be available stock
          FOLDER = '/03 - business entities/logistic stock' AS
          WITH live stock AS (
                   SELECT creation date AS timestamp,
                          organization code,
                           subinventory code AS subinventory,
                          item AS item number,
                           quantity.
                          quantity_type AS demand_class
                   FROM i_ebs_h3g_at_avail_stock_qty_v
               dwh stock AS (
                   SELECT date id AS timestamp,
                          organization code,
                          subinventory,
                          item AS item number,
                          quantity,
                           quantity type AS demand class
                   FROM by logistic at avail stock at v
                              date_id = (SELECT max(date_id) AS max FROM bv_logistic_at_avail_stock_qt_v)
                              AND subinventory not in('FERTIG', 'DOM-FERTIG')
          SELECT *
30
          FROM live_stock
          SQL UNION ALL
          FROM dwh_stock;
```

Step 3: Interface Definition (centrally)

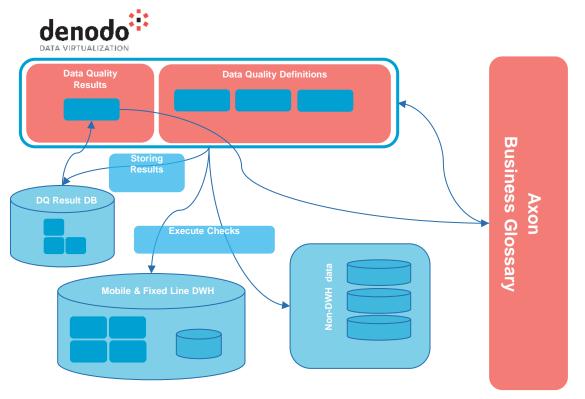




Step 4: Integrate in Data Governance process incl. Onboarding in Data Marketplace



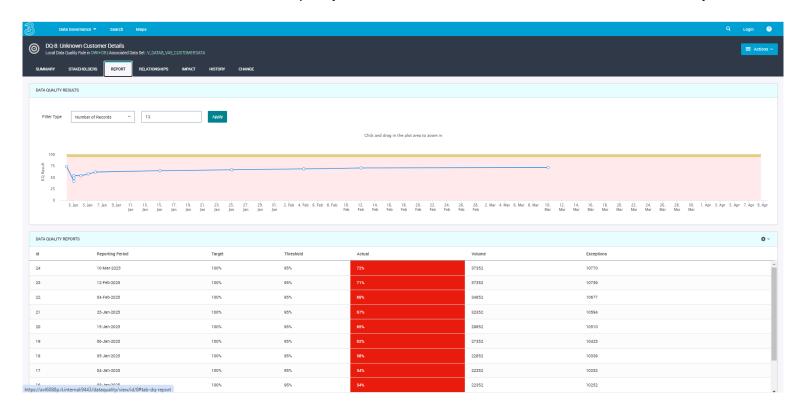
Data Quality Concept with Axon & Denodo



- Data Quality Rules on Data Sets defined in Axon
 - Incl. roles (Data Provider, Steward etc.)
- Availability of History & Reporting
- Definitions are pulled in Denodo and executed against the defined source
- Results are stored in a dedicated DB and shared back to Axon

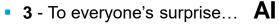
Data Quality Concept with Axon & Denodo

Denodo feeds the results of the data quality checks back to Axon, where it can be discovered by stakeholders.



UDAL What's Next?.

- 1 Improve processes & automation
 - Development Process (creation of objects, CI/CD pipeline etc.)
 - Self-Service (creation of roles & permissions, descriptions etc.)
 - Training for specific roles & users
- 2 Widen the scope to include Big Data
 - Results for Reporting based on Big Data Use Cases
 - Providing input for Data Engineers (Denodo as a Source)
 - Use Big Data cluster for MPP



- What can AI do for Denodo
 - As a support for developing & interacting with Denodo (specifically for Self-Service)
 - ad-hoc gueries on the most used KPIs using standard dimensional information
- What can Denodo do for Al.
 - As part of our enterprise wide AI initiatives around integrating enterprise data into AI services





Zentrale Datenbereitstellung für KI mit Denodo

Denodo Assistant und AI SDK



Jan Ulrich Maue Sr. Sales Engineer jmaue@denodo.com (m) +49 (1525) 7969 540

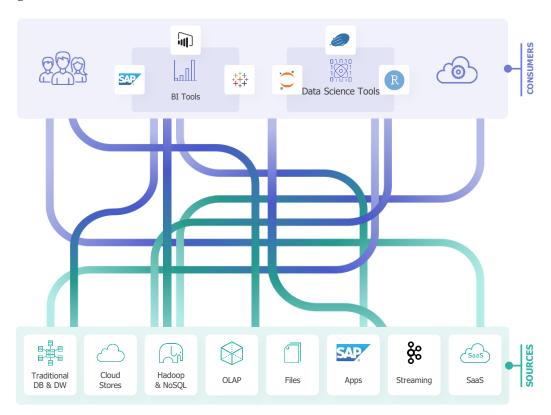
10. April 2025



Distributed Data Landscape

Point-to-point data integration approaches are challenging:

- Extracting and moving data increases latency and cost, and decreases quality
- Every project solves data access and integration in a different way
- Solutions are tightly coupled to data sources, impacting flexibility and agility

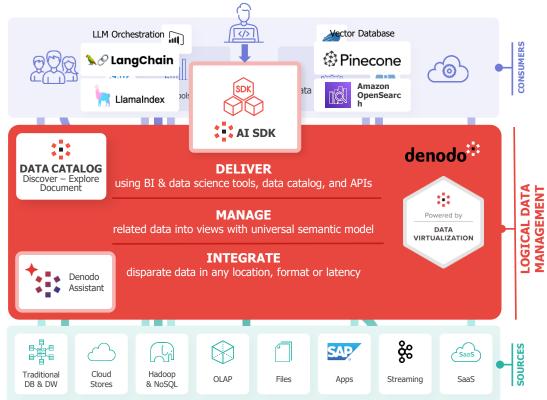




Denodo Platform: One logical platform for all your data

The Denodo Platform offers:

- Semantic Layer
- Centralized Data Governance
- Data Security and Masking
- Self-Service for Business Users
- Denodo Assistant for Recommendations and assisted Queries
- AI SDK enables development of Intelligent Applications and Chatbots





AI and dynamic data

How many loans have been granted this week?







Sorry, I don't have access to specific information about loans

How many loans have been granted this week?







234 loans were granted this week





Corporate data



RAG – Retrieval-Augmented Generation

RAG is the standard for building Smart Apps with GenAI, grounded in facts using enterprise data.

WHY RAG?

Enhances AI Accuracy:

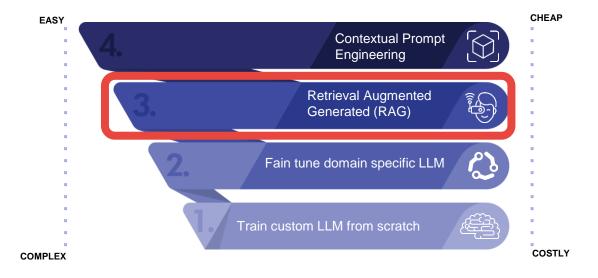
- access to real-time enterprise data
- reduces hallucinations
- precise, trustworthy outputs

Contextual Intelligence:

- domain-specific knowledge
- smarter user interactions

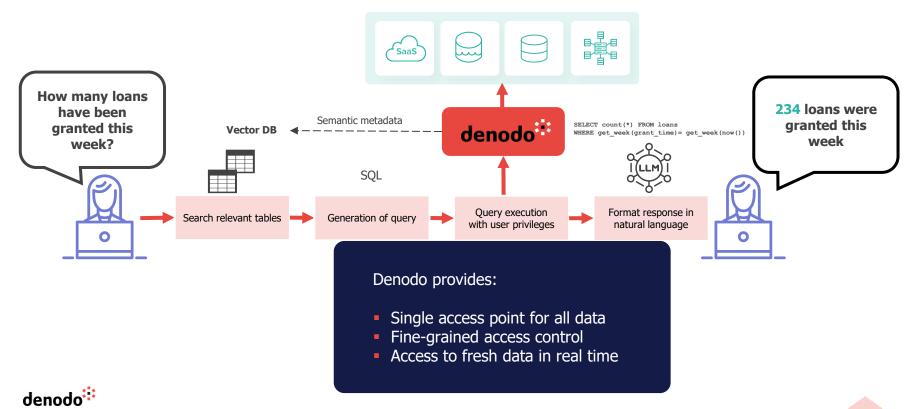
Scalable Innovation:

- supports diverse applications
- accelerates GenAI-driven initiatives

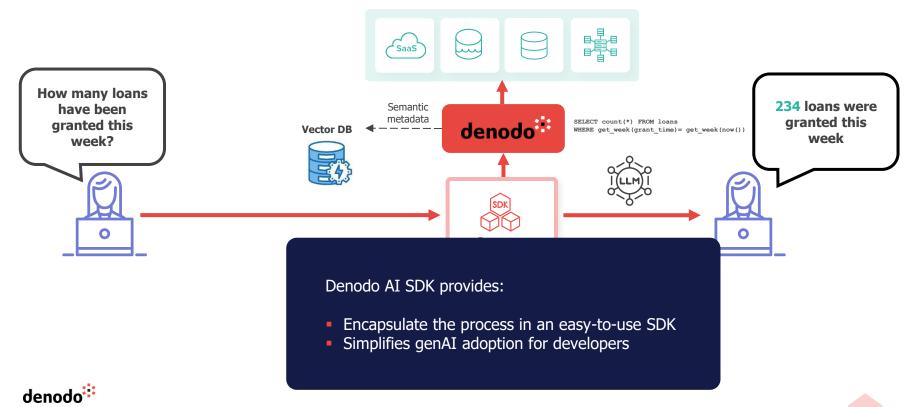




What are the steps to retrieve trustworthy answers?



Denodo is uniquely equipped





Things we learned



Lessons learned

1 - Evolution – not revolution

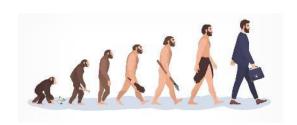
- Take your time & "let the use cases come to you"
- "You don't have to change everything now, but look what it can do for you!"

2 - Find Influencers

- Invest time in early adopters and be open about the (non existing) processes
- "If Mike* thinks it can help us, it's probably not bad!"

3 - Don't mention Denodo

 Most users don't care about new tools or concepts, they want to have something that can help them in their daily tasks







Data Virtualization benefits:

Why we will steadily increase the usage of Denodo

- Data virtualization can hide technical complexity regarding access to data
 (like storage-point, storage-structure, API's, query language and storing technology)
- Enable access to different data-sources in one logical access-point
- Possibility to do some format changes and aggregation of the data on the fly
- Possibility to combine query-result-sets across multiple source system
 - Reduce DWH-systems workload by replicating data only when necessary, therefore also reducing (future) data-storage requirements
- Possibility to offer direct or "live" reporting on the data sources when required
- Possibility to publish result-sets as View or also as Rest services



Thank you.



Macht's einfach.